

FLEXON

Doc Door's Report

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Congratulations Jaime Rosales July 2007 Bulldog Salesperson of the Month

Flexon, Inc. is pleased to announce Jaime Rosales as the July 2007 Bulldog Salesperson of the Month!

A local food company required an enclosure system that would maximize environmental control between several processing areas. They decided on a combination of Speed-Master® 1000's and 1500's, totaling six doors. These Speed-Master's are in addition to several they had purchased in 2006. This tough customer uses radar and remote control activations, with the remote control transmitters having 32 channels in order to operate up to 32 doors with the same remote control transmitter. In addition, they like buying from Jaime because he's able to provide thorough installations and prompt service. Jaime also provides them with periodic cleaning/maintenance on all the doors he sells..

Lesson Learned: Satisfy the customer's requirements with creative use of product capabilities. Providing proper installations, prompt service and maintenance develops a lasting relationship with the customer.

As the July Bulldog Salesperson of the Month, Jaime will receive a Flexon windbreaker and will qualify for our 2007 Bulldog Salesperson of the Year Award...A check for \$1,000!

Congratulations Jaime!

Important Update on Remote Control Activation

Recently, our supplier of remote control activations changed the frequency of their remote control system from 317 hz to 300 hz. As a result, the new 300 hz transmitters will not work with the old 317 hz receivers. Therefore, when ordering replacement transmitters, for use on doors shipped before June 1, 2007, note that a 'new' style receiver will also be required. Our Inside Sales Department can assist you with quoting replacement remote control systems.

Official Kick-Off of Flex-Logic® Interactive Control Box

Designed to enhance our already simple and dependable Speed-Master® Series of High Performance doors, we're officially introducing our exclusive Flex-Logic® interactive touch screen control box! This revolutionary control box is only available on Speed-Master® doors, and boasts the following exciting features: Large touch screen display that is completely programmable, maintenance-free, and shows real-time position of the door panel; door limits are set from the floor; simple diagnostics menu for effective troubleshooting; detailed events log; dealers may program their company name and phone number as the sales/service contact; and much, much more! Contact our Inside Sales Department for more information.

If you no longer wish to receive this newsletter, kindly reply to this email and type "remove" in the subject line.

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FREE MAILER POSTCARDS

*Speed-Master®
750 mailers target
clean room or food
prospects.
*Flexidoor® mailers
are designed for meat
processing.
*Speed-Master®
targeted for new car
dealerships.
Contact Alice
Permigiani at
amp@flexoninc.com!

Take on a Bulldog Attitude

And contact these
types of companies
in your area:

Farmers Rice
Screen-Master®

Pilgrim's Pride
ID Full Thickness Door

Tyson Hatchery
Dock Seals

Weyerhaeuser
Screen-Master®

