

FLEXON

Doc Door's Report

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Congratulations **DAVID WILKERSON** January 2007 Bulldog Salesperson of the Month

Flexon, Inc. is pleased to announce David Wilkerson of Capital Door as the January 2007 Bulldog Salesperson of the Month!

A bus maintenance garage located in Virginia had originally specified a competitive model of high performance door. *David's professionalism and knowledge* of presenting the Speed-Master's direct-drive motor/gearbox with 5-Year Unlimited Cycle Warranty, zero springs, zero maintenance *landed him an order for eight Speed-Master® 2500 doors!*

Lesson Learned: *Know primary product features & benefits.*

As the January Bulldog Salesperson of the Month, David will receive a Flexon windbreaker and will qualify for our 2006 Bulldog Salesperson of the Year Award...A check for \$1,000! *Congratulations David!*

2006 Bulldog Salesperson of the Year Announced

Randy Bakewicz of Alliance Door was selected as Flexon's 2006 Bulldog Salesperson of the Year! As the grand prize winner, he received a check from Flexon for \$1,000. Congratulations Randy!

In 2007, we will again select a Bulldog Salesperson every month, based upon outstanding 'bulldog effort' in beating out the competition for a bulldog order and/or maintaining customer relationships and keeping competitors out. The monthly winners will again receive a Flexon windbreaker, and the year-end Grand Prize winner will receive a check for \$1,000. Each Flexon regional manager nominates monthly candidates for the Bulldog Salesperson of the Month, so keep your regional manager informed of any orders that you think may qualify as bulldog orders. Best of luck to all!

Flexon Exhibits at 2007 International Poultry Expo

Flexon was again a proud participant at the International Poultry Expo in Atlanta, Georgia, January 24-26, 2007. This show targets poultry hatcheries and processing plants. Attendance was outstanding, and we'll be forwarding all of the leads we receive to our dealers.

Flexon will also be exhibiting at several other tradeshow this year. Watch for more details!

Doc Door's Report Now Appearing at Month's End

Our monthly Doc Door's Report will now be broadcast on the last day of each month, rather than the first week of each month, as was the case in previous years. This is so that we are reporting information pertaining to the actual month of each Report. *We apologize for any confusion* this change may have caused.

If you no longer wish to receive this newsletter, kindly reply to this email and type "remove" in the subject line.

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LET'S CONNECT!

We have been assisting more and more dealers who want to utilize our product photos and descriptions, as well as link to the Flexon website. Their goals are to provide more product information to customers and prospects on their websites, and generate more leads. Contact Alice Permigiani at ext. 323 with questions and for more information.

Take on a Bulldog Attitude

*And contact these
types of companies
in your area:*

Claxton Poultry
Flex-Master® 120

Eddy Packaging
Dock Seals

Fieldale Farms
Speed-Master® 1000

Frymaster
Speed-Master®

