

Doc Door's Report

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Congratulations Colin Martin February 2008 Bulldog of the Month

We are pleased to announce Colin Martin with Flexion, Arkansas, as our February 2008 Bulldog Salesperson of the Month!

Colin won an order for three Speed-Master® doors, and the customer was so impressed with Colin's attentiveness and customer service, that they ordered a fourth Speed-Master® before installing the first three!

The applications required a reliable, environmental control door to keep contaminants out of the plastic bottle cap processing side of the plant. Colin stressed the speed, simplicity and safety advantages of the Speed-Master®. Colin's thoroughness in presenting the product's value for the customer's needs, and his professional approach to customer service, made it easy for the customer to select him and his product.

Lesson Learned: *Approach each opportunity as though it is your last.... The customer always comes first.*

As our February Bulldog Salesperson of the Month, Colin will receive his choice of a Hörmann Flexon windbreaker or two golf shirts and will qualify for our 2008 Bulldog Salesperson of the Year Award...A check for \$1,000! Congratulations Colin!

Think Spring!...And Screen-Master's

Baking plants, warehouses and manufacturing facilities are now planning for the warm weather that's fast-approaching.

Be the first one in the door with Hörmann Flexon's Screen-Master® insect barrier doors, and help them increase air circulation for enhanced comfort in their facility, while keeping out the bugs! Other companies are offering screen doors, but we were the pioneer of this product. Our reliable and proven designs provide insect control solutions for any application.

Contact our inside sales department today for free product brochures, specifications, detail drawings and assistance with product application.

Take on a
Bulldog
Attitude
and contact these
types of
companies in your
area:

ConAgra

Speed-Master®2500

Conco Foods

Screen-Master®

Franklin Foods

Full-Thickness Door

IKEA

Screen-Master®

Panera Bread

Dock Shelter

Riceland Foods

Screen-Master®

